



ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ "ПЕТРОЛЕУМ ПЛЮС ВЛАДИМИР"

Юридический адрес: 600032, Владимирская область, город Владимир, Добросельская улица, дом 219

ИНН: 3329081087 КПП: 332901001 ОГРН: 1153340002221 ОКПО: 32900662

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TO: END BUYERS/BUYER'S SELLER'S MANDATE

ISSUED DATE: .19 OCT.2021

REF: PLV-20216/SC.

VALID TILL: 28.JAN, 2022

WE "PETROLEUM PLUS VLADIMIR LLC" HEREBY ISSUE THIS SOFT CORPORATE OFFER WITH GIVEN TERMS AND CONDITIONS AND CONFIRM OUR READINESS AND WILLINGNESS TO ISSUE A FULL CORPORATE OFFER AND THEN STRAIGHT TO SALES PURCHASE AGREEMENT UPON ACCEPTANCE OF OUR TERM AND CONDITIONS STIPULATED HEREIN FOR THE BELOW.

PRICE LIST

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL

RUSSIAN ORIGIN

Monthly Quantity: 500,000BBLS-10,000,000BBLS

Price per Barrel: FOB 36 Gross/\$34 Net.

Commission: \$2/\$2.

JET FUEL A1 91/91

Monthly Quantity: 500,000BBLS-10,000,000BBLS

Price per Barrel: FOB \$36 Gross/\$34 Net.

Commission: \$2/\$2.

RUSSIA DIESEL GASOIL EN 590

Monthly Quantity: 50,000MT-10,000,000MT

Price per MT: FOB \$220 Gross /\$200 Net.

Commission: \$10/\$10.

DIESEL D6 VIRGIN LOW POUR FUEL OIL

Min. Quantity: 25,000,000 Gallon. Max.

Quantity: 50.000.000Gallon

Per Week, FOB Price: \$0.42 Gross/\$0.40 Net Per Gallon

Commission: 0.1 Seller Side/0.1 Buyer Side.

RUSSIA D2 GAS OIL EURO 4(50PPM)

Monthly Quantity: 50,000MT-10,000,000MT Price

Per MT: FOB \$240 Gross /\$220 Net.

Commission: \$10/\$10.

RUSSIA EASTERN SIBERIAN PACIFIC OCEAN OIL (ESPO)

Monthly Quantity: 500,000BBLS-10,000,000BBLS Price

Per Barrel: FOB \$42 Gross/\$40 Net.

Commission: \$2/\$2.

RUSSIA MAZUT M100 GOST 10585-75

Monthly Quantity: 50,000MT-10,000,000MT Price

Per Barrel: FOB \$120 Gross/\$110 Net.

Commission: \$5/\$5.



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LIGHT CYCLE OIL (LCO)

Monthly Quantity: 50,000MT-10,000,000MT

Price per MT: FOB \$220 Gross /\$210 Net.

Commission: \$5/\$5.

FOB: ROTTERDAM

NON-NEGOTIABLE CI DIP AND PAY RUSSIAN PORT AND ROTTERDAM PORT PROCEDURE

1. BUYER ISSUE ICPO CONTAINING THE SELLER'S WORKING PROCEDURE WITH BANKING DETAILS AND SCANNED COPY OF BUYER'S PASSPORT AND TSA NOT OLDER THAN 10 DAYS.
2. SELLER ISSUE COMMERCIAL INVOICE OF THE PRODUCT; BUYER AND BUYER'S LOGISTICS SIGN AND RETURN BACK COMMERCIAL INVOICE TO SELLER. SELLER PROGRAMMED INJECTION AND UPON COMPLETION SHALL SEAL THE COMMERCIAL INVOICE.
3. SELLER ISSUE TO BUYER PPOP LISTED BELOW:
 - A) GPS COORDINATE-TANK STORAGE RECEIPT (TSR) WITH SCANNED BARCODE,
 - B) DIP TEST AUTHORIZATION LETTER (DTA)
 - C) AUTHORIZATION TO SELL AND COLLECT.
 - D) SGS REPORT.
 - E) AUTHORIZATION TO VERIFY (ATV).
4. BUYER INSPECT BY SGS ON BUYER'S EXPENSES.
5. SELLER ISSUES THE FOLLOWING DOCUMENT TO ALL INTERMEDIARIES INVOLVED IN THE TRANSACTION AND TO BUYER.
 - ENDORSED NCNDA/IMFPA.
6. UPON SUCCESSFUL DIP TEST OF PRODUCT, BUYER MAKES PAYMENT FOR THE PRODUCT VIA MT 103 AND SELLER TRANSFERS TITLE OWNERSHIP TO BUYER PRODUCT



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ALTERNATIVE FOB TRANSACTION PROCEDURE

1. The Buyer Issue ICPO with his International Passport Copy (Data Page) to the Seller.
2. The Seller issues NCNDA/IMFPA and SPA for 13 Months with R&E to review and sign.
3. The Seller issues Commercial Invoice (CI) for the available quantity in the Seller's Storage Tank to the Buyer. the Buyer signs and return the CI to the seller with their signed Tank Storage Agreement (TSA) for the Seller's Verification and Approval.
4. The Seller issues the Partial POP documents as below and send to the Buyer.
 - a) Commitment to Supply
 - b) Certificate of Origin
 - c) Authorization to Verify (ATV)
 - d) Tank to Tank Injection Agreement (TTTIA)
 - e) Unconditional DTA
 - f) Fresh SGS (not older than 28 hours)
 - g) Tank Storage Receipt (TSR)
 - h) ATS – Authorization to Sell
 - i) Injection Report.
5. The Buyer conducts Dip Test in the Seller's Reservoir and provide Tank Details to the Seller, to commence injection of product into the Buyer's Tank.
6. Within Twenty-Four (24) hours, Buyer issues 100% TT wire transfer payment to the Seller. the Seller transfer the title Ownership to the Buyer.
7. The Seller pays commission to all the intermediaries.



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NON-NEGOTIABLE CI DIP AND PAY RUSSIAN PORT, ROTTERDAM PORT AND HOUSTON PORT PROCEDURE.

1. The buyer sends a Corporate Profile, along with a FULL ICPO, a current and valid (TSA) not older than 30 days Validity from issued date and buyer passport data page, Seller verify and approve Buyer's TSA.
2. The seller issues Commercial Invoice of the product in the seller's tanks at the port, the buyer signs and returns commercial invoice with an acceptance letter.
3. Seller submit a 48 hours old hard copy of fresh SGS Report to buyer rep/Tank farm company in Rotterdam/ Houston for verification of the SGS report with SGS in Rotterdam or Houston.
4. Upon confirmation of SGS Report by buyer rep/Buyer's Tank Company in Rotterdam or Houston, Seller request for buyer's active & operational TSR for injection program. (TSR days depends on the quantity to be injected).
5. Seller inject product to buyers tank and issues following POP documents to buyer:
 - a) Q&Q analysis report done by Indigenous Lab at port of Origin.
 - b) Full Injection report
 - c) ATV / UDTA
 - d) Copy of product Certificate of Origin
 - e) Copy of product Export License to port.
 - f) Allocation transfer Certificate.
 - g) Authority to sell and collect (ATSC)
6. Buyer conducts Dip test on the product at buyers cost for reconfirmation.
7. Upon confirmation of SGS test by buyer for quantity and quality, buyer makes 100% payment via MT103 for the total value of product injected into buyers tanks.
- 8). Seller pays all intermediaries involved via NCNDA/IMPFA and subsequently monthly shipments continue as per terms and conditions of the sales and purchase agreement contract between buyer and seller.



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CIF STANDARD TRANSACTION PROCEDURE

- 1 buyer issues ICPO with seller procedure
2. Seller issues takeover contract for review and endorsement by all parties. Buyer sign and return,
3. Seller issue issues Original copy of the POP cargo documents reassigned in Buyer name & Q 88 via Email to buyer
 - A. certificate of product origin
 - B. storage tank receipt
 - C. product passport (Q&Q analysis report)
 - D. vessel Q88 documents
 - E. bill of lading
 - F. Copy of storage tank endorsement
4. Upon receipt of above POPP documents buyer within 48 hours make payment for the title transfer Ownership certificate to enable the federal ministry of energy issue Title transfer ownership certificate on the buyer's company name.
5. Upon receipt of payment of the title transfer deed to seller agency account in RMB CHINA BANK ACCOUNT/ SINGAPORE BANK ACCOUUNT, the Ownership certificate will be issued with port clearance certificate/ DTA, ATV and the full set of proof of product along with shipping documents will be sent to the buyer while the vessel will be re-routed to the current buyer discharge port.
6. Captain Issues NOR/ETA to Seller shipping agent.
7. Seller provide Contact details of Seller Shipping agent of discharge port that seller shipping agent & buyer Supercargo agent submit customs declaration of vessel and buyer name to customs and port authority For registration. Including the receipt of the "Notice to Enter port"
8. After receipt of all the above and the captain will vessels part of the original documents through the Shipping agent to the buyer's bank counter the buyer's bank shall pay 10% of the total value of the goods as security by SWIFT MT103 TT to the seller's bank.
9. Then vessel moves into POD, Q&Q, discharge, payment, closing
10. Mandates/ intermediaries receive their commissions according to spot deliver



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CIF PROCEDURE

1. Buyer accepts seller's procedure and issue ICPO with the following: banking details, company profile, passport copy and letter stating to adhere to seller's procedure.
- 2/ Seller acknowledges buyer's ICPO and issues contract to buyer open for amendment, buyer signs and return the contract to the seller in word format within 4 working international days.
- 3/ Seller make the final signature and convert the contract to PDF and send to buyer as final approved contract along with below soft performance guarantee PPOP DOCUMENTS:
 - a. C commitment letter to supply product
 - b. Product allocation Certificate issued by Ministry of Energy
 - c. Export License issued by Russian Ministry
 - d. Seller certificate of incorporation / registration.
- 4/ Buyer's bank in accordance with seller's verbiage issue IDRLC within 7 working days for the first shipment's value to seller's financial bank to enable seller commence loading of product with the shipping company and release full set of PP documents after loading a bank to bank swift within 7 working days.

*If buyer fails to issue IDRLC within 7 working days, in alternative buyer pays via TT \$415.000 USD as guarantee performance within 72 hours which will be deducted from the product face value when final payment is made.
- 5/ Sellers bank issues operative 2%PB in favor of buyer's bank account within 3 working days, which is submitted and detailed in the mutually agreed signed contract.
- 6/ Upon seller's bank successful exchange of instrument method with buyer's bank or alternate TT payment of \$ 415.000 USD paid if buyer failed to issue instrument within stipulated time frame, seller loads product within 7 working international days and send POP documents in buyer's company name to buyer via bank to bank and a copy via email to buyer and representative:
 - a. Certificate of Origin
 - b. Product Passport
 - c. Commercial Invoice
 - d. Company tax payer certificate
 - e. Fresh Q&Q report
 - f. Tank receipt
 - g. Q 88 and quality specification
 - h. Bill of lading.
- 7/ Buyer notifies seller by official written notice of his bank receiving seller's POP documents whilst seller sends to buyer the registered hard copy of the contract through courier service within 3 working days.



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8/ Shipment commences as scheduled in the contract and upon arrival of the car go at the discharge port, buyer has SGS do the tests to confirm Quality and Quality.

9/ Product is discharged after successful releases all parties involved their successful inspection into buyer facility, buyer's bank commission by TT within 2 days.

10/ Second and succeeding shipments continues.

CIF VARIANT DELIVERY PREFEBLE TRANSACTION PROCEDURE 50/50

1. Buyer accepts sellers working procedures and issues ICPO with:

- a) Corporate bank details.
- b) Name of issuing bank for LC/DLC MT700/ SBLC MT760.
- c) Passport copy of buyer.
- d) Company Registration certificate or trade license. e) Product Specification.

2. Seller issues/ send draft copy of sales & purchase agreement to buyer, open for amendments.

3. Buyer returns to seller signed sales & purchase agreement along with letter of acceptance.

4. Seller registers and legalizes the contract with the appropriate authorities and borne for the charges.

5. Seller issues/ Send the following PPOP documents to Buyer; a) Legalized/Notarized hard contract copies.

b) Export License.

c) Local & International GOST R certification.

d) Product Certificate of origin issued and endorsed by the Russian Chamber of Commerce. e) Company Registration Certificate.

f) Product Analysis Report.

6. Both parties proceed to mutually appoint Top-rated Russian Charter Company for proceeding with the signing of the Chartered Party Agreement (CPA) along with the Marine Insurance Policy (MIP) to confirm the shipping schedule and hire vessel that will convey the product to the Buyer's destination port, whereby:

a) Both parties equally share cost of charter covering one month voyage for quantity of trial order.

b) Seller agrees to reimburse buyer 50% of charter cost in final commercial invoice for payment at buyer port. c) After sealing CPA, optional, seller can invite buyer for TTM in Russia and to witness vessel loading.



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7. After both parties complete the signing of the CPA, seller issues to buyer the following: a) Statement of availability of the product.

b) Letter of commitment to supply.

c) Proforma invoice for first trial delivery showing deduction of 50% charter cost.

d) Vessel loading schedule.

8. Upon loading finish; seller send POP to buyer via government courier (cost borne by seller), or via secured Email or via Bank to bank: a) Copy of Q&Q certificates as issued at loading port by an independent surveyor company nominated by seller.

b) Ullage report identification of the loaded cargo with quantity expressed in metric Tons/ Barrels.

c) Copy of ocean bill of lading made out "clean on board" marked "freight prepaid".

d) Signed commercial invoice, showing quantity, quality survey result, and Vessel name and loading completion date. e) Copy charter party agreement.

f) Q88 vessel details.

g) Authority to sell and collect.

9. Vessel set on voyage to buyer discharge port and upon arrival seller provides buyer with: - a) Dip Test Authorization.

b) ATB for inspection according to SGS/CIQ standards.

c) SGS report at loading port.

10. Within three banking days after CIQ inspection; buyer arranges bank payment TT or MT103 against title transfer. 11. Buyer bank issue operative IRDLC MT700 / SBLC MT760 / LC for 12 months contract and seller issues 2% PB. 12. For each delivery lot; seller pays commissions to all intermediaries as per ICC NCNDA/IMFPA within 3 days.



Malikov Mikhail Yurievich
Manager